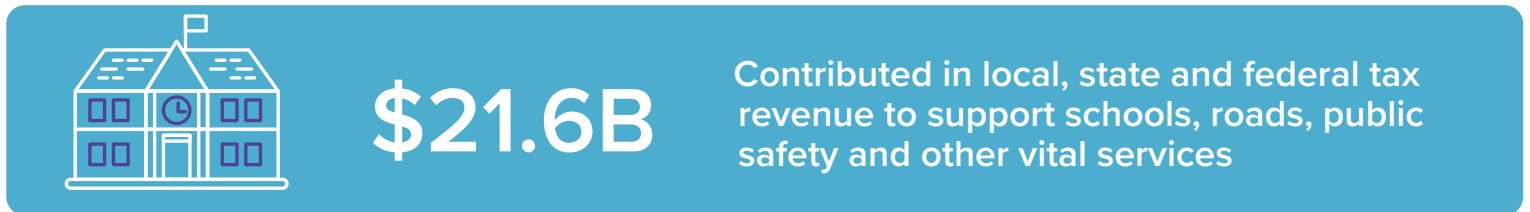


California's Fuel for Economic Growth

The Oil and Gas Industry Drives California's Economy



¹ Source: California Department of Food & Agriculture



A Future For Everyone

 **\$80,500**

Average annual wage for oil and gas industry employees

That's 82% more than the average annual wage for construction industry workers (\$44,221)², and \$16,717 more than the \$63,783 median household income in California.³

HIGH-WAGE POSITIONS ACROSS THE SPECTRUM

Refinery Operator
\$81,580

Extraction Worker
\$87,330

Mechanical Engineer
\$114,230

Petroleum Engineer
\$139,330

Construction Manager
\$152,490



50%

Nearly 50% of the oil and gas industry workforce is racially and ethnically diverse.

| | |
|-----------------|-------|
| HISPANIC/LATINO | 28.1% |
| ASIAN | 10.8% |
| BLACK | 6% |
| OTHER | 3.2% |
| WHITE | 52% |



63%

Oil and gas industry workers who have some college, post-secondary education or an associate degree or less.

² Source: U.S. Bureau of Labor Statistics

³ Source: U.S. Census Bureau 2012-2016 American Community Survey

California's Fuel for Economic Growth

An Industry in Demand



343.8 Billion Miles

Number of vehicle miles traveled on California highways in 2017.⁴

That's as many miles as it would take to travel to Pluto and back 37 times

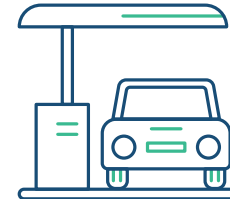
⁴ Source: California Department of Transportation Monthly Vehicle Miles of Travel Report



15.6 Billion
Gallons of
Gasoline



3.1 Billion
Gallons of
Diesel



SOLD AT
10,353
Estimated
retail fuel
stations in
California

A report titled "2019 Report Oil & Gas in California: The Industry, Its Economic Contribution and User Industries at Risk" examined the economic contribution of the oil and gas industry in California for the year 2017, the most recent annual data available, as well as identified user industries of refined products most vulnerable to cost increases, supply restrictions and competitive pressures from outside the state. The study was conducted by the Los Angeles County Economic Development Corporation on behalf of the Western States Petroleum Association. To read the full report, visit wspa.org/LAEDC