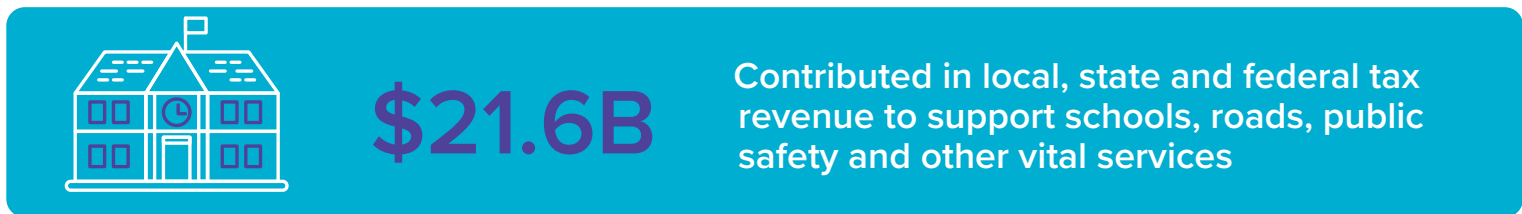


California's Fuel for Economic Growth

The Oil and Gas Industry Drives California's Economy



¹ Source: California Department of Food & Agriculture



A Future For Everyone

 **\$80,500**

Average annual wage for oil and gas industry employees

That's nearly 60% more than the average annual wage for construction industry workers (\$44,221)², and \$10,155 more than the \$63,783 median household income in California.³

HIGH-WAGE POSITIONS ACROSS THE SPECTRUM

Refinery Operator
\$81,580

Extraction Worker
\$87,330

Mechanical Engineer
\$114,230

Petroleum Engineer
\$139,330

Construction Manager
\$152,490



50%

Nearly 50% of the oil and gas industry workforce is racially and ethnically diverse.

HISPANIC/LATINO	28.1%
ASIAN	10.8%
BLACK	6%
OTHER	3.2%
WHITE	52%



63%

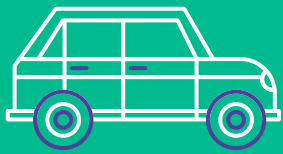
Oil and gas industry workers who have some college, post-secondary education or an associate degree or less.

² Source: U.S. Bureau of Labor Statistics

³ Source: U.S. Census Bureau 2012-2016 American Community Survey

California's Fuel for Economic Growth

An Industry in Demand



343.8 Billion Miles

Number of vehicle miles traveled on California highways in 2017.

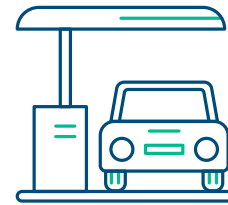
That's as many miles as it would take to travel to Pluto and back 37 times



15.6 Billion
Gallons of Gasoline



3.1 Billion
Gallons of Diesel



SOLD AT
10,353
Estimated retail fuel stations in California

California Among the Top 5 Largest Oil Producing States

California oil production ranked 4th with 174 million barrels produced in 2017.

Texas	North Dakota	Alaska	California	New Mexico
1.27 Billion BARRELS	392 Million BARRELS	180 Million BARRELS	174 Million BARRELS	171 Million BARRELS

California only produces enough oil to meet 30% of its demand. That means nearly 70% is imported from Alaska and foreign sources to meet the state's consumption needs.⁵